


Name	Jonathan	
Surname	Coulter	
Organization	Free-lance consultant	
Address	21 Stanstead Close	
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Code		
Country	UK	
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Email	jcoulter01@yahoo.com	
Languages	English (native speaker) Spanish (bilingual) French (fluent) Portuguese (converses & reads well)	
Profession	Economist & MBA, specialising in agricultural marketing & post-harvest economics	
Additional specialization	warehouse receipt systems; farmer access to inputs, markets & finance; policy aspects of markets	

Experience in post-harvest domain (organizational approach, technology, training, etc):
Over 35 years experience in consultancy, research and project management, often in close collaboration with technical specialists, including project appraisal design and implementation.

Experience made in (country, region): Long-term experience in Latin America (Honduras and Ecuador) and Africa (Uganda). Short term projects and consultancies in Africa (English, French and Portuguese-Speaking, 22 countries), Asia (5 countries) and Latin America (7 countries).

Experience as a Post-harvest consultant: topics include grain storage (at level of farm, village, trade or public food stocks); warehouse receipt systems; farmer cooperation and linkages to markets; conversion from bag to bulk handling; processing, grading and quality improvement; new product development; development/reform of marketing systems, and international commodity markets. Consultant to SDC Post Cosecha work in design of Guatemala programme (1990), and to lead evaluation of the Central American programme (1995). In 2004, he led an SDC team to investigate the feasibility of, and make proposals for, the introduction of new and improved post-harvest technologies in East Africa (Swaziland, Mozambique and Tanzania).

Services for Post-harvest consultancies offered: Available for short and long-term assignments in his field of experience.